

Quarterly Sales Report

Rock Climb Chemical

Division: Industrial Chemicals

Group: Thermal Materials & HVAC, Southwest Sales

Quarter Ending: December 31, 2017

Sales Manager: Robert Smith

Customer	Invoice Number	Order Date	Delivery Date	Pre Tax Revenue
Green Limited	6279187	Oct 14, 2017	Nov 3, 2017	\$27,560
Solstice Aviation	6379734	Oct 16, 2017	Nov 9, 2017	\$10,230
Herolutions Heating	6374799	Oct 17, 2017	Nov 15 ,2017	\$20,340
Accenstsun HVAC	6323998	Nov 7, 2017	Nov 29, 2017	\$90,720
Energy Systems	6374829	Nov 16, 2017	Nov 30, 2017	\$50,730
Jetways	6472347	Nov 23, 2017	Dec 14, 2017	\$107,650
Paragon Corp	6434059	Dec 5, 2017	Dec 12, 2017	\$80,970
Cannonics	6423249	Dec 13, 2017	Dec 20, 2017	\$120,450
Apache Cooling	6512896	Dec 15, 2017	Dec 21, 2017	\$100,340
Petalaid	6543908	Dec 22, 2017	Dec 29, 2017	\$45,980
Beta Gamma Industries	6573892	Dec 22, 2017	Jan 18, 2018	\$141,650

Total Revenue for the Quarter: \$796,620

Group Sales Quota: \$700,000

Team Sales Bonus: \$19,324

(20 % of all revenue over quota to be distributed by sales mgmt)

For Controllers Office Only

APPROVAL FOR FINANCIAL REPORT: _____

DATE: _____