

# UltraServer: Sales Forecast Report

Division: Integrated Servers

Product Manager: Simon Marron

## Prior Year Results

Unit Type	Units Sold	Price	Average Discount	Net Revenue
Small Servers	34	\$10,000	0.4	\$204,000
Midrange Servers	20	\$20,000	0.32	\$272,000
High-End Servers	7	\$40,000	0.27	\$204,400
Total	61			\$680,400

## Current Year Forecast

Unit Type	Units Sold	Price	Average Discount	Net Revenue
Small Servers	38	\$10,000	0.35	\$247,000
Midrange Servers	22	\$20,000	0.32	\$299,200
High-End Servers	8	\$40,000	0.25	\$240,000
Total	68			\$786,200

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Forecast Approval:\_\_\_\_\_

Approval Date:\_\_\_\_\_